

IMPORTANT INFORMATION

Graduate, REALTOR® Institute (GRI) designation

Risk Management (GRI Core Course) - GREC Course Code 67663 – 15 Georgia CE Credits

This course satisfies your NAR Code of Ethics membership requirement and, as of October 28, 2018, it also satisfies the Georgia License Law education requirement!

(Sales Post-License Credit: Combine the two GRI Core Courses of "Risk Management" and "Skill Building" and earn Sales Post-License credit instead of CE credit for each separate course. For more information, [click here](#), or go to <https://garealtor.com/education/gri/about-gri/>, and scroll down to the "Sales Post-License Course section of that page.)

GREC Policy: IF YOU HAVE TAKEN THIS COURSE IN THE LAST 366 DAYS, YOU WILL NOT RECEIVE CE CREDIT.

School Policy: You must be on time and present for the entire session to receive credit.

GAR Scholarships: This course is eligible for a GAR Scholarship. For GRI Core Courses ("Risk Management," "Skill Building," and "Systems and Tools") taken in the same calendar year, you may combine the tuition fees and apply for one scholarship for the total tuition amount. The Scholarship Application Deadline will be determined based on the completion date of the last GRI Core Course taken during that calendar year for which you are applying for a scholarship. For GAR Scholarship information, [Click Here](#) (or go to <https://garealtor.com/education/scholarships/gar-licensee-scholarships/>)

Course Description: REALTORS® are exposed to license law and the Code of Ethics when they take the pre-license class. Often along the way, this information is forgotten and can put the REALTOR® and their brokerages in tremendous jeopardy. Risk Management is designed to be an in-depth course study of the most critical aspects of their everyday responsibilities.

This course includes a detailed breakdown of the structure of the Code of Ethics and how each Article has practical application to a REALTOR®'s everyday business using actual case studies. It will also provide knowledge of the law and how it applies to their practice to reduce the REALTOR®'s liability. In addition, this course will provide an understanding of situations that can complicate a transaction such as procuring cause, arbitration, professional standards, BRRETA, diversity, fair housing, mortgage fraud, and antitrust. The importance of these items cannot be understated and can be the difference between maintaining status as a REALTOR® and losing their license.

REALTORS® will also have a good understanding of what the National Association of REALTORS® does for them along with their local and state associations and how the actions of their Associations have an effect on how they do business. REALTORS® will also learn how to take advantage of free benefits that can earn them income and save money.

GRI & CE Credit: You must be in the class the entire time and receive 75% or higher exam grade to pass class and earn GRI Credit. (Georgia CE may be earned with a lower exam grade.)

How to Earn your GRI Designation: For specific requirements, [click here](#) or go to garealtor.com/education/gri/gri-requirements/.

For additional information on the GRI designation, go to georgiagri.com.

GREC School #271 – Georgia Association of REALTORS®