

# Georgia REALTORS® 2023 Leadership Academy

Training Today, Leading Tomorrow



Emerging leaders of today will guide the REALTOR® organization into tomorrow! Going into its 17th year, GAR will continue the tradition of training 20 individuals who will be selected from scores of applicants for leadership opportunities in the REALTOR® organization and beyond.

Candidates who may best serve as a local or state leader in the future are selected based on their track record of volunteer performance for their local board and/or civic organizations, and their personal integrity.

GAR invites you to complete and submit the application contained in this brochure for your chance to be a part of the next generation of REALTOR® leaders.

APPLICATION DEADLINE: **November 1, 2022**

# 2023 GAR Leadership Academy Application

Full Name:

Date:

Name for Name Badge:

NRDS Number (if known):

Year Licensed:

Company:

Office Street Address:

City:

State:

Zip Code:

Office Phone:

Office Fax:

Cell Phone:

Local Board:

Home Address:

City:

State:

Zip Code:

Home Phone:

E-mail Address:

For questions below, add additional pages as needed.

Local Board Positions for 2023:

Civic Activities:

Why do you want to be considered for the GAR Leadership Academy?

What do you feel are the three most significant challenges facing the real estate profession today?

What specific skills/knowledge do you hope to gain from your participation in the GAR Leadership Academy?

I understand that attendance at the meetings and functions identified in this brochure is expected and I agree to complete the reading assignments prior to each meeting and the post-session evaluation after each meeting.

Signature:

Date:

Tuition of \$650.00 or payment arrangements must be paid at the time of application and will be refunded in full if applicant is not accepted. There is a cap of 20 individuals for the Leadership Academy. Applicants will be notified of their acceptance on or before November 30, 2022. After successful completion of the program, the \$650.00 fee will be refunded to graduates or the entity that paid the tuition for the applicant.

If paying by credit card, please indicate card type:

Check

Credit Card

American Express

MasterCard

Visa

Name on Card:

Card Number:

Expiration Date:

Billing Address:

Signature:

Date:

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*Completed application and payment must be received by GAR no later than November 1, 2022.*

*Send to:*

2023 Georgia REALTORS® Leadership Academy

6065 Barfield Road

Atlanta, GA 30328

- OR -

Email to: [cconway@garealtor.com](mailto:cconway@garealtor.com)



**Thank you for applying to be a part of the 2023  
Georgia REALTORS® Leadership Academy!**

# 2023 Leadership Academy Events

Training Today, Leading Tomorrow

## Leadership Essentials

*2023 Inaugural Conference - Tuesday, January 10, 2023*

International speaker Bob Harris, CAE, will guide you through the qualities of a Leader, goal setting, governing documents, legal liability, fiduciary duty, and creative thinking. This session includes a networking lunch with the 2022 Georgia REALTORS® Leadership Team.

## Inclusion and Diversity

*Thursday, March 23, 2023 - Georgia REALTORS® Headquarters*

Get to know your peers while working in groups to learn about overcoming barriers by utilizing NAR's Bias video and FairHaven simulation.

## Georgia REALTOR® Immersion Day / Team Building

*Thursday, April 20, 2023 - Georgia REALTORS® Headquarters*

Through a day of team building and interactive sessions participants will explore the GAR governance structure, understand how committees operate, and receive an overview of the responsibilities of local board/association directors, GAR state directors, NAR national directors, and GAR officers and regional directors. During the session you will meet with the GAR staff and hear how each department facilitates the staff-volunteer partnership.

## Executive Committee Meeting

*Thursday, June 8, 2023 - Georgia REALTORS® Headquarters*

Join the 2023 Georgia REALTORS® Executive Committee as a guest to see the leadership in action. Leadership Academy participants are invited to join the committee for a networking lunch. **\*\*All Leadership Academy participants will be required to sign a confidentiality agreement.\*\***

## Emotional Intelligence / Parliamentary Procedures

*Thursday, August 10, 2023 - Georgia REALTORS® Headquarters*

Michele Pirkle will start the day by training you on Emotional Intelligence (EI) and how understanding of EI will enhance your leadership skills and put you on a path to becoming a better leader. That afternoon, Dennis Conway, a Georgia certified Parliamentarian will walk you through how the association is governed by examination of Robert's Rules of Order, meeting management, agendas and minutes.

## REALTOR® Party: Legislative Matters / Not-For-Profit Finances

*Thursday, October 19, 2023 - Georgia REALTORS® Headquarters*

Start your morning with the GAR Governmental Affairs Team to discover all things Governmental Affairs! Spend the afternoon with Fred Bumpass, CPA. This session will develop your ability to appropriately interpret financial statements used by non-profit organizations and how they differ from for-profit financial reporting. You will gain an appreciation of both the power and limitations of accounting information in assessing financial performance and decision-making.

## Public Speaking for Leaders

*Thursday, November 9, 2023 - Georgia REALTORS® Headquarters*

National speaker Juanita McDowell will guide you through communication essentials for REALTOR® Association Leadership.

### **\*\*REQUIREMENTS TO COMPLETE THE LEADERSHIP ACADEMY PROGRAM\*\***

(Leadership Academy Recognition will be held at the 2024 Inaugural Conference Awards Presentation)

- Attend at least six of the seven sessions
- Watch the NAR Video: Bias Override: Overcoming Barriers to Fair Housing
- Complete NAR's Fairhaven Simulation
- Become C2EX endorsed by the end of 2023