

	Membership Types								TOTALS			COMPARISON	
	REALTORS®		AFFILIATE MEMBERS		INSTITUTE AFFILIATES		NON-MEMBER SALESPERSONS		TO DATE	YEAR END	SAME MONTH	MO:YR	MO:MO
	2020 YTD	2019 YTD	2020 YTD	2019 YTD	2020 YTD	2019 YTD	2020 YTD	2019 YTD	YTD	DEC 2019	YTME 11/30/19	YTD 2020 Compared To Dec 2019	YTD 2020 Compared To Nov-19
400 North	1,521	1,288	39	45	4	5	24	34	1,588	1,372	1,372	216	216
Albanv	256	188	0	6	0	0	0	0	256	194	194	62	62
Altamaha Basin	76	65	0	0	0	0	0	0	76	65	65	11	11
Americus	27	24	19	13	0	0	0	0	46	37	37	9	9
Athens Area	956	898	55	62	2	2	0	11	1,013	986	973	27	40
Atlanta	11,000	9,658	60	61	87	15	117	212	11,264	9,946	9,946	1,318	1,318
Atlanta Commercial	2,076	2,037	35	52	122	205	16	52	2,249	2,350	2,346	(101)	(97)
Camden/Charlton	207	176	0	0	0	0	0	0	207	176	176	31	31
Carpet Capital	258	263	31	26	0	0	0	1	289	290	290	(1)	(1)
Central Georgia	489	479	20	20	0	0	0	0	509	499	499	10	10
Cherokee	1,514	1,406	17	9	0	0	0	4	1,531	1,435	1,419	96	112
Cobb	2,157	2,056	4	51	10	10	0	0	2,171	2,124	2,117	47	54
Columbus	798	800	46	86	6	4	0	0	850	908	890	(58)	(40)
Crisp Area	29	40	6	0	0	0	0	0	35	40	40	(5)	(5)
DeKalb	1,628	1,531	0	0	3	3	0	0	1,631	1,534	1,534	97	97
Douglas-Coffee	44	45	0	7	0	0	0	0	44	52	52	(8)	(8)
Dublin	70	68	0	7	0	0	0	0	70	77	75	(7)	(5)
East Metro	700	751	18	16	0	0	0	0	718	767	767	(49)	(49)
Fayette County	1,027	999	9	5	0	0	0	0	1,036	1,011	1,004	25	32
Golden Isles	663	646	60	64	0	0	0	0	723	710	710	13	13
Greater Augusta	1,758	1,620	1	41	1	0	0	42	1,760	1,751	1,703	9	57
Greater Rome	248	234	37	31	0	0	0	1	285	266	266	19	19
Georgia Mountain and Lakes	324	307	26	29	1	0	1	2	352	338	338	14	14
Georgia Upstate Lakes	148	148	3	7	0	0	0	0	151	157	155	(6)	(4)
Hall County	463	407	0	34	2	2	0	0	465	447	443	18	22
Heart of Georgia	235	220	0	0	1	0	0	0	236	220	220	16	16
Hinesville	229	197	0	22	0	0	0	0	229	222	219	7	10
I-85 North	225	231	0	0	0	1	0	0	225	236	232	(11)	(7)
Lake Country	343	363	3	0	3	1	0	0	349	366	364	(17)	(15)
Metro South	1,419	1,411	0	1	1	2	0	0	1,420	1,427	1,414	(7)	6
Middle GA	548	468	8	47	3	4	0	0	559	521	519	38	40
Moultrie	39	42	4	6	0	0	0	0	43	48	48	(5)	(5)
NE Atlanta Metro	5,533	5,053	0	3	5	4	0	0	5,538	5,117	5,060	421	478
Newnan-Coweta	615	594	23	22	3	3	0	0	641	623	619	18	22
Northeast Georgia	796	760	21	6	0	1	0	0	817	776	767	41	50
Northwest Metro	441	405	31	39	0	0	7	24	479	468	468	11	11
NW GA-Chattanooga	975	164	1	0	0	0	0	0	976	164	164	812	812
Paulding REALTORS®	509	475	6	18	0	0	1	0	516	493	493	23	23
Pickens County	118	113	9	11	0	0	0	3	127	127	127	0	0
RCA Savannah H-H	77	74	0	7	4	3	0	1	81	85	85	(4)	(4)
Savannah	2,146	2,030	0	57	2	2	0	3	2,148	2,101	2,092	47	56
Southeast Georgia Council	51	27	0	0	0	0	0	0	51	27	27	24	24
Southwest Georgia	105	100	12	11	0	0	0	0	117	112	111	5	6
Statesboro	207	150	11	16	0	0	0	0	218	166	166	52	52
Thomasville Area	120	136	26	0	0	0	0	0	146	136	136	10	10
Tiftarea	92	101	0	7	0	0	0	0	92	108	108	(16)	(16)
Troup County	172	151	0	24	9	0	2	0	183	179	175	4	8
Valdosta	277	246	27	46	0	0	0	0	304	296	292	8	12
Walton-Barrow	259	253	0	0	2	2	0	0	261	256	255	5	6
West Georgia	437	314	0	0	0	0	0	0	437	314	314	123	123
West Metro	414	389	0	8	1	1	0	0	415	398	398	17	17
GAR Direct	71	212	0	0	0	0	0	0	71	212	212	(141)	(141)
	REALTORS®		AFFILIATE MEMBERS		INSTITUTE AFFILIATES		NON-MEMBER SALESPERSONS		TOTALS				
TOTALS	44,890	40,813	668	1,023	272	270	168	390	45,998	42,730	42,496	3,268	3,502
Change From 2019 (#)	4,077		(355)		2		(222)			3,268	3,502		
Change From 2019 (%)	10.0%		(34.7%)		0.7%		-56.9%					7.6%	8.2%